

# SALES ARE WONDERFUL

AGENTS BUSY TAKING ORDERS FOR THE MARVELOUS

## Sunshine Safety Lamp

One Man Writes He Sold 14 Lamps in 3 Days—Another Takes Orders for 6 Lamps the First Night. Every Family Wants One.

### Read these Splendid Testimonials from Persons Selling and Using Our Lamps and Lanterns

#### Sold Eight in Three Days

Monroe, Wisconsin.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Gentlemen:

I received six lanterns and two lamps Tuesday and was all sold out last night. Today it is Saturday. I am ordering six lanterns and two lamps and ask you to send them at once as I must have them if possible.

Your agent,  
ANTON LARSEN.

#### Orders Ten More

Ogden, Utah.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Gentlemen:

I received your shipment O. K. and the customer was well pleased, so I am sending you an order for seven lamps and three lanterns.

Yours truly,  
R. F. D. 35, Box 17. J. D. PONS.

#### Sold 4 Lanterns One Evening

Bare Beach, Fla.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

Find order enclosed for four Sunshine Safety Lanterns. I sold these four the first night I got my lanterns. Please ship at once and oblige.

Yours truly,  
Box 15. W. W. BOMANNON.

#### Wonderful—Orders 8 More

Cranston, Rhode Island.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

First I want to tell you that I think you have the most wonderful lamp and lantern that I have seen demonstrated and I think I will be able to do a great business. Every one that sees them are favorably impressed. I am enclosing order for two lamps and six lanterns.

Yours truly,  
ABNER R. GAY.

#### Buys One—Orders Eight More

Whitestone, L. I., N. Y.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Gentlemen:

I received the lamp O. K. and certainly am pleased with it. Enclosed find order for eight lamps. I have sold four of them and believe I will have others placed before they get here, so please send them at once and look for another order soon.

Very truly yours,  
JOHN SENKO.

#### Orders Eight More

Sutton, Mass.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

Enclosed find order for seven lamps and one lantern. Please ship quick. All sold out. I sold the last one last night.

Yours truly,  
Box 125. J. C. BENNETT.

#### Lamp Pleases, Orders Lantern

Holly Springs, N. C.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Kind Gentlemen:

With delight I am writing you just a few lines in regard to the lamp I received. I have burned it with success and am so well pleased with it that I am sending for one of your lanterns.

Yours truly,  
W. E. FERRELL.

#### Constant Use—Buys More

Dodge City, Kansas.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

Enclosed find order for four Sunshine Safety Lamps. Please ship these at once as I have placed them in school houses. I bought two lamps last February and have had them in constant use and find them O. K. in every respect and have not been to any expense for spairs.

Yours respectfully,  
FLOYD W. DAVIS.

#### Always Ready for Duty

New Rochelle, N. Y.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

The six lamps and lanterns came all O. K. Will try and get a larger order soon. The lamps I sold a year ago are working even better than when I first sold them. In the last two years I have tried other firm's lamps and lanterns and I find that there is only one standard lamp and lantern that is always ready to do its duty when you light them and that is your lamp and lantern. They are so simple to operate.

Respectfully,  
W. H. BUTTERFIELD.

#### Expresses Gratitude

Wenatchee, Wash.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

As to your Sunshine Safety Lamp, wish to state that we are using two of them now and are well and highly pleased. The Sunshine Lamp is in a class by itself in every respect, having the right name and carrying fame into every home it goes. So I must greatly express my esteem to its inventor, who is the greatest friend to all eyes in this world.

Respectfully yours,  
R. F. D. No. 1. JOHN J. DRILL.

#### Wife Won't Part With It

Rochester, N. Y.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Gentlemen:

I received the lamp all O. K. and had it all right. It works fine, better than our city gas, and my wife likes it so well she won't let it go so I am sending for another to sell to a customer and also a lantern.

Yours truly,  
E. R. RAY.

#### All Giving Satisfaction

Chicago, Ill.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

Every one that sees the lamp or lantern has a good word for them and all that I have sold are giving satisfaction. They all agree with me that I have one of the best lamps they ever saw.

Yours truly,  
JOSEPH GIBBONS.  
3401 S. Leavitt St.

#### Vermont People Like It

South Strafford, Vt.

Sunshine Safety Lamp Co.,  
Kansas City, Mo.

Dear Sirs:

I have sold all but one of the eight lamps ordered from you. I am sure that it is the best lamp on the market.

Yours truly,  
R. W. HAYES.

**Best Opportunity Ever Offered Salesmen to Earn a Big Salary  
With No Money Invested.**

**Fine—Orders Three More**

Orleans, Mass.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I am sending another order for three more lamps. Please send as soon as possible. I think mine is fine.  
Yours truly,  
STANLEY M. WALKER.  
R. F. D. No. 1.

**Lamp Fine—Orders More**

Belle Vernon, Pa.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I have found your lamp all right and think it is fine. Am sending an order for two lamps and a lantern.  
Yours truly,  
D. H. BROWN.

**Eight Years—No Repairs**

York, Neb.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
We have had our lamp eight years and have never had to put any repairs on it.  
Yours respectfully,  
L. F. WHITE.

**For Reading and Sewing**

Long Beach, Miss.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
Now as to the lamp, I must confess it is superior to what I thought it would be when I ordered it. I don't think I ever saw its equal. With the one light in a sixteen-foot room my wife and I and the boy can sit in any part of the room and read and sew. My neighbors are delighted with it and I think I will be able to sell quite a few later on.  
Thanking you for your kindness, I am,  
Yours very truly,  
E. B. HODGE.

**Every Evening for 8 Years**

Pierz, Minn.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
We have been the owner of one of your lamps for about eight or nine years and it is in use every evening and is in A-1 condition yet.  
Yours truly,  
JOS. M. KOBILKA.  
R. F. D. No. 1, Box 92.

**Used in Church Six Years**

Port St. Joe, Fla.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
I have used your lamps for the past six or eight years in our church lighting and know that they are good lights.  
Very truly yours,  
A. MORGAN JONES.

**Orders Four More**

Rangeley, Maine.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
Received the lamp all right and am very well pleased with it. I am sending an order for four lamps and lanterns. I hope to sell a good lot of them this spring and summer.  
Yours truly,  
L. I. RAYMOND.

**Experience**

Baldwin, La.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
I have used your lamp for some time and find it to be one of the strongest of them all. I have tested all the makes of lamps and can speak from experience.  
Yours truly,  
H. F. BREAUX.

**Four Years—Well Pleased**

Olsen, N. Dak.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I have had one of your lamps for four years and am well pleased with it.  
Yours truly,  
H. W. DERKSON.

**Beats Any Electric Light**

Sullivan, Ind.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I received your lamp in good shape and was truly glad to receive it, for it is the best lamp I ever saw. It is as good as advertised and beats any electric light I ever saw.  
Yours respectfully,  
GEORGE W. WRIGHT.

**Better Than Gas**

Chicago, Ill.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I have received your Sunshine lamp and must say that it does give a splendid light. In fact it gives a much better light than gas. I have gas in my home and have the best kind of gas burner, but the Sunshine gives a far better light. I did not have any trouble in putting the lamp together.  
Your sincere friend,  
JOSEPH GIBBONS.

**Seven Years—Fine**

Muskegon, Mich.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
We have one of your lamps which we have used for about seven years, and like it fine.  
Yours truly,  
BEN PALMER.  
R. No. 5, Getty Ave.

**All Sold**

Flint, Mich.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I am sending you an order today eight lamps and one lantern. Please send them at once, as they are all sold.  
Yours truly,  
J. D. DUNCAN.  
135 Myrtle Ave.

**Enjoys Selling Them**

Hudson, N. J.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Friends:  
I know the Sunshine Lamp is the best I have ever seen. It has them all beat. I enjoy selling the Sunshine Lamp to all my customers are satisfied with the  
Yours truly,  
HARRY HANKEY.  
30 Cook St.

**Seven Years' Satisfaction**

Archbold, Oh.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I have had one of your lamps seven years and it has given good satisfaction.  
Truly yours,  
J. W. SHETLER.

**Turns Night Into Day**

Belmont, N. C.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
I am sending an order for a lamp to be shipped at once. We like our lamp fine. It sure turns night into day. My husband said the first night he used the lamp we felt like he ought to go plowing by the Sunshine Lamp.  
Very truly yours,  
MRS. R. C. OUTLIP.

**Satisfied—Buys Another**

Bower Mills, N. C.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Gentlemen:  
I received my lamp all right and good shape and I sure like it fine. I used one of your lamps for three years before I got this one and I am much more than pleased with this one.  
Yours very truly,  
MRS. L. M. SNYDER.  
R. No. 1.

**Ten Years in Lodge**

Alba, Tex.  
Sunshine Safety Lamp Co.,  
Kansas City, Mo.  
Dear Sirs:  
Being one of the committee to purchase lights for our church, and being a satisfied user of one of your Sunshine Safety Lamps, and having burned one of our Homesteaders Lodge since 1911, write for the very best price on two your Sunshine Safety Lamps.  
Yours truly,  
W. C. SCOGIN.  
R. No. 4.

**We have thousands of other letters just as convincing. All say it is the best, cheapest, the brightest and the safest light in the world.**

**SUNSHINE SAFETY LAMP CO.**

1818 Walnut St.,

Kansas City, Mo.